

eligible for approval.

Conditional License Application Scored Measures

| Measure | Submission | Possible Score |
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| Business Plan and Management Profile | Shall include a full business plan, including at a minimum a description of the proposed business, the value proposition for consumers, an overview of proposed financing for the business, product and pricing plan, market analysis, and a complete profile of the management of the license applicant. 20-pages maximum length. | 40 |
| Regulatory Compliance plan | Shall include a full overview of how the proposed cannabis business plans to comply with the regulations for the license type sought. 20-pages maximum length. | 50 |
| Plan to obtain liability insurance | Shall include a brief plan for obtaining appropriate liability insurance. 1page maximum length. | 10 |
| Score required for approval: | | 100 points |

Conditional Conversion Application Scored Measures

| Measure | Submission | Possible Score |
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| Environmental Impact Plan | <p>Shall include, consistent with the license being sought, plans to mitigate any negative impacts on the environment produced by the proposed cannabis business including but not limited to: sustainable packaging plans; plans to reduce exposure to volatile organic compounds for employees; renewable energy plans, especially for indoor cultivators; emission reduction plans; and water conservation and purification plans.</p> <p>5 pages maximum length</p> | 10 |
| Safety and Security Plan | <p>Shall include: overview of compliance with security requirements of N.J.A.C. 17:30-9.10 including plans for the use of security personnel, including contractors; the experience or qualifications of security personnel and proposed contractors; security and surveillance features, including descriptions of any alarm systems, video surveillance systems, and access and visitor management systems, along with drawings identifying the proposed locations for surveillance cameras and other security features; plans for the storage of cannabis and cannabis items, including any safes, vaults, and climate control systems that will be utilized for this purpose; a diversion prevention plan; an emergency management plan; procedures for screening, monitoring; cybersecurity procedures; workplace safety plans and the applicant's familiarity with federal Occupational Safety and Health Administration regulations; the applicant's history of workers' compensation claims and safety assessments;</p> <p>10 pages maximum length.</p> | 10 |
| Community Impact, Social Responsibility and Research Statement | <p>Shall include overview of commitment to local community, commitment to social responsibility and a statement committing to research related to cannabis.</p> <p>2 page maximum length</p> | 10 |

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| Workforce Development and Job Creation Plan | <p>Shall provide a plan to involve individuals from socio-economically disadvantaged communities, individuals with prior entanglements in the criminal justice or juvenile justice system, and people with disabilities in the ownership, management and staffing of the proposed cannabis business.</p> <p>5 pages maximum length</p> | 20 |
| Standard Operating Procedures (“SOPs”) for Adverse Event Reporting | <p>Shall provide a plan for adverse event reporting in compliance with 17:30-9.16</p> <p>5 pages maximum length</p> | 10 |
| SOPs for Quality Assurance/Control | <p>Shall provide a plan in compliance with relevant provisions in Subchapters 9, 10, 11, 12 and 13 of N.J.A.C. 17:30, as applicable to the license being sought, to conduct quality control and quality assurance on cannabis items, inventory systems, packaging and labeling, and internal processes.</p> <p>5 pages maximum length.</p> | 10 |
| SOPs for Recall | <p>Shall provide a plan for recalls in compliance with 17:30-9.17</p> <p>5 pages maximum length</p> | 10 |
| SOPs for Packaging and Labeling | <p>Cultivation and Manufacturing Only; Class 1 Cultivator License Applicants shall provide a plan to comply with N.J.A.C 17:30-10.5 and N.J.A.C. 17:30-13. Class 2 Manufacturer License Applicants shall provide a plan to comply with N.J.A.C. 17:30-11.9 and N.J.A.C. 17:30-13.</p> <p>5 pages maximum length</p> | 10 |
| SOPs for Inventory Control, Storage, Diversion Prevention | <p>All license applicants shall submit a plan to comply with 17:30-9.11, 17:30-9.12, 17:30-9.13. Class 1 license applicants shall also include plans to comply with N.J.A.C. 17:30-10.7 and N.J.A.C. 17:30-10.8 Class 2 license applicants shall also include plans to comply with N.J.A.C. 17:30-</p> | 10 |

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| | <p>11.10. Class 5 license applicants shall also include plans to comply with N.J.A.C. 17:30-12.7.</p> <p>5 pages maximum length</p> | |
| SOPs for Recordkeeping | <p>License applicants shall submit plans to comply with N.J.A.C. 17:30-9.7 and plans to comply with N.J.A.C. 17:30-10.6 (Class 1 license applicants only), N.J.A.C. 17:30-11.13 (Class 2 license applicants only), or N.J.A.C. 17:30-12.5 (Class 5 license applicants only).</p> <p>5 pages maximum length</p> | 10 |
| SOPs for Waste Disposal, Sanitation | <p>Shall provide a plan to comply with 17:30-9.14 and a plan for waste disposal and sanitation related to the cultivation, manufacturing or retailing of usable cannabis and cannabis items, which shall include plans for the disposal of any hazardous materials, wastewater, or any other industrial or agricultural waste materials.</p> <p>5 pages maximum length</p> | 10 |
| SOPs for Cultivation | <p>Class 1 license applicants only: Shall provide full operating procedures for the provisions of Subchapter 10 of N.J.A.C. 17:30.</p> | 10 |
| SOPs for Manufacturing | <p>Class 2 license applicants only: Shall provide full operating procedures for the provisions of Subchapter 11 of N.J.A.C. 17:30.</p> | 10 |
| SOPs for Dispensing | <p>Class 5 license applicants only: Shall provide full operating procedures for the provisions of Subchapter 12 of N.J.A.C. 17:30.</p> | 10 |
| SOPs for Delivery | <p>Class 5 license applicants only: shall provide a plan to comply with N.J.A.C. 17:30-12.8 if the applicant plans to deliver cannabis items to consumers</p> <p>5 pages maximum length.</p> | 10 |
| SOPs for Accounting and Tax Compliance | <p>All license applicants shall provide a plan for accurate accounting and compliance with tax reporting requirements for both state and federal taxes.</p> | 10 |

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| | 5 pages maximum length | |
| SOPs for Age Verification | Class 5 license applicants only: Shall provide a plan to ensure no cannabis items are dispensed to individuals under the age of 21, including procedures for complying with relevant provisions in N.J.A.C. 17:30-12.2, N.J.A.C. 17:30-12.3 and N.J.A.C. 17:30-12.8 5 pages maximum length | 10 |
| SOPs for Secure Transport of Cannabis | Class 1 and Class 2 license applicants shall submit a plan to comply with N.J.A.C. 17:30-9.15 5 pages maximum length | 10 |
| SOPs for Reporting of Test Results for Cannabis | All license applicants shall provide a plan for receiving and reporting test results for cannabis items to consumers and to other cannabis businesses consistent with N.J.A.C. 17:30-16.6. 5 pages maximum length | 10 |
| Score required for approval: | | 160 points |

Annual License Application Scored Measures

| Measure | Submission | Possible Score |
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| Business and Financial Plan | See “Statutory Requirements for Annual License Applications” 10 pages maximum length | 20 |
| Operating Plan Summary | See “Statutory Requirements for Annual License Applications” 10 pages maximum length | 20 |

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| <p>Business Experience</p> | <p>Shall include an explanation of whether the applicant has experience operating businesses in highly-regulated industries, cannabis establishments, or alternative treatment centers and related cannabis production, manufacturing, warehousing, or retail entities, or experience in operating cannabis distributors or delivery services, under the laws of New Jersey or any other state or jurisdiction within the United States; and the applicant’s plan to comply with and mitigate the effects of 26 U.S.C. s.280E on cannabis businesses, including evidence that the applicant is not in arrears with respect to any tax obligation to the State.</p> <p>5 pages maximum length</p> | <p>10</p> |
| <p>Environmental Impact Plan</p> | <p>Shall include, consistent with the license being sought, plans to mitigate negative impacts on the environment produced by the proposed cannabis business including but not limited to: sustainable packaging plans; plans to reduce exposure to volatile organic compounds for employees; renewable energy plans, especially for indoor cultivators; emission reduction plans; and water conservation and purification plans.</p> <p>5 pages maximum length</p> | <p>10</p> |
| <p>Safety and Security Plan</p> | <p>Shall include: overview of compliance with security requirements of N.J.A.C. 17:30-9.10 including plans for the use of security personnel, including contractors; the experience or qualifications of security personnel and proposed contractors; security and surveillance features, including descriptions of any alarm systems, video surveillance systems, and access and visitor management systems, along with drawings identifying the proposed locations for surveillance cameras and other security features; plans for the storage of cannabis and cannabis items, including any safes, vaults, and climate control systems that will be utilized for this purpose; a diversion prevention plan; an emergency management plan; procedures for screening, monitoring; cybersecurity procedures; workplace safety plans and the applicant’s familiarity with federal</p> | <p>10</p> |

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| | Occupational Safety and Health Administration regulations; the applicant's history of workers' compensation claims and safety assessments; 10 pages maximum length | |
| Community Impact, Social Responsibility and Research Statement | Shall include overview of commitment to local community, commitment to social responsibility and a statement committing to research related to cannabis. 2 pages maximum length | 10 |
| Workforce Development and Job Creation Plan | Shall provide a plan to involve individuals from socio-economically disadvantaged communities, individuals with prior entanglements in the criminal justice or juvenile justice system, and people with disabilities in the ownership, management and staffing of the proposed cannabis business. 5 pages maximum length | 20 |
| Standard Operating Procedures ("SOPs") for Adverse Event Reporting | Shall provide a plan for adverse event reporting in compliance with 17:30-9.16 5 pages maximum length | 10 |
| SOPs for Quality Assurance/Control | Shall provide a plan in compliance with relevant provisions in Subchapters 9, 10, 11, 12 and 13 of N.J.A.C. 17:30, as applicable to the license being sought, to conduct quality control and quality assurance on cannabis items, inventory systems, packaging and labeling, and internal processes. 5 pages maximum length | 10 |
| SOPs for Recall | Shall provide a plan for recalls in compliance with 17:30-9.17. 5 pages maximum length | 10 |
| SOPs for Packaging and Labeling | Cultivation and Manufacturing Only; Class 1 license applicants shall provide a plan to comply with N.J.A.C 17:30-10.5 and N.J.A.C. 17:30-13. | 10 |

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| | <p>Class 2 license applicants shall provide a plan to comply with N.J.A.C. 17:30-11.9 and N.J.A.C. 17:30-13.</p> <p>5 pages maximum length</p> | |
| SOPs for Inventory Control, Storage, Diversion Prevention | <p>All license applicants shall submit a plan to comply with N.J.A.C. 17:30-9.11, 17:30-9.12, and 17:30-9.13. Class 1 license applicants shall also include plans to comply with N.J.A.C. 17:30-10.7 and N.J.A.C. 17:30-10.8. Class 2 license applicants shall also include plans to comply with N.J.A.C. 17:30-11.10. Class 5 license applicants shall also include plans to comply with N.J.A.C. 17:30-12.7.</p> <p>5 pages maximum length</p> | 10 |
| SOPs for Recordkeeping | <p>License applicants shall submit plans to comply with N.J.A.C. 17:30-9.7 and plans to comply with N.J.A.C. 17:30-10.6 (Class 1 license applicants only), N.J.A.C. 17:30-11.13 (Class 2 license applicants only), or N.J.A.C. 17:30-12.5 (Class 5 applicants only).</p> <p>5 pages maximum length</p> | 10 |
| SOPs for Waste Disposal, Sanitation | <p>Shall provide a plan to comply with N.J.A.C. 17:30-9.14 and a plan for waste disposal and sanitation related to the cultivation, manufacturing or retailing of usable cannabis and cannabis items, which shall include plans for the disposal of any hazardous materials, wastewater, or any other industrial or agricultural waste materials.</p> <p>5 pages maximum length</p> | 10 |
| SOPs for Cultivation | <p>Class 1 license applicants Only: Shall provide full operating procedures for the provisions of Subchapter 10 of N.J.A.C. 17:30.</p> | 10 |
| SOPs for Manufacturing | <p>Class 2 license applicants only: Shall provide full operating procedures for the provisions of Subchapter 11 of N.J.A.C. 17:30.</p> | 10 |

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| SOPs for Dispensing | Class 5 license applicants only: Shall provide full operating procedures for the provisions of Subchapter 12 of N.J.A.C. 17:30. | 10 |
| SOPs for Delivery | Class 5 license applicants only: shall provide a plan to comply with N.J.A.C. 17:30-12.8 if the applicant plans to deliver cannabis items to consumers. 5 pages maximum length | 10 |
| SOPs for Accounting and Tax Compliance | Shall provide a plan for accurate accounting and compliance with tax reporting requirements for both state and federal taxes. 5 pages maximum length | 10 |
| SOPs for Age Verification | Class 5 license applicants only: Shall provide a plan to ensure no cannabis items are dispensed to individuals under the age of 21, including procedures for complying with relevant provisions in N.J.A.C. 17:30-12.2, N.J.A.C. 17:30-12.3 and N.J.A.C. 17:30-12.8 5 pages maximum length | 10 |
| SOPs for Secure Transport of Cannabis | Class 1 and Class 2 license applicants shall submit a plan to comply with N.J.A.C. 17:30-9.15 5 pages maximum length | 10 |
| SOPs for Reporting of Test Results for Cannabis | All license applicants shall provide a plan for receiving and reporting test results for cannabis items to consumers and to other cannabis businesses consistent with N.J.A.C. 17:30-16.6. 5 pages maximum length | 10 |
| In-State Collective Bargaining Agreement | Submission of a signed collective bargaining agreement with a bona fide labor organization that currently represents, or is actively seeking to represent, cannabis workers in New Jersey. | 10 bonus points |
| Out of State Collective | Submission of a signed collective bargaining agreement with a bona fide labor organization | 10 bonus points |

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| Bargaining Agreement | that currently represents cannabis workers <u>in another state</u> . | |
| Project Labor Agreement for Facilities | Submission of a signed project labor agreement with a bona fide building trades labor organization for the <u>construction or retrofit of the facilities</u> associated with the license applicant. | 10 bonus points |
| Project Labor Agreement for Associated Projects | Submission of a signed project labor agreement with a bona fide labor organization for <u>any other applicable project</u> associated with the license applicant. | 10 bonus points |
| New Jersey Resident | Submission of documentation confirming that at least one owner has lawfully resided in New Jersey for <u>at least five years</u> as of the date of application | 10 bonus points |
| Score required for approval: | | 210 points |

Testing Laboratory Scored Measures

| Measure | Submission | Possible Score |
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| Business Plan and Management Profile | Shall include a full business plan, including at a minimum a description of the proposed business, the value proposition for consumers, an overview of proposed financing for the business, product and pricing plan, market analysis, and a complete profile of the management of the testing laboratory applicant. 20 pages maximum length. | 40 |
| Regulatory Compliance plan | Shall include a full overview of how the proposed cannabis business plans to comply with the regulations for the license type sought. | 50 |
| | 20 pages maximum length. | |

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| Plan to obtain liability insurance | <p>Shall include a brief plan for obtaining appropriate liability insurance.</p> <p>1 page maximum length.</p> | 10 |
| Safety and Security Plan | <p>Shall include: overview of compliance with security requirements of N.J.A.C. 17:30-9.10 including plans for the use of security personnel, including contractors; the experience or qualifications of security personnel and proposed contractors; security and surveillance features, including descriptions of any alarm systems, video surveillance systems, and access and visitor management systems, along with drawings identifying the proposed locations for surveillance cameras and other security features; plans for the storage of cannabis and cannabis items, including any safes, vaults, and climate control systems that will be utilized for this purpose; a diversion prevention plan; an emergency management plan;</p> <p>procedures for screening, monitoring; cybersecurity procedures; workplace safety plans and the applicant’s familiarity with federal Occupational Safety and Health Administration regulations; the applicant’s history of workers’ compensation claims and safety assessments.</p> <p>10 pages maximum length.</p> | 10 |
| Standard Operating Procedures (“SOPs”) for Adverse Event Reporting | <p>Testing laboratories shall submit a plan for adverse event reporting, including procedures for reporting adverse events to the Commission.</p> <p>5 pages maximum length.</p> | 10 |
| SOPs for Quality Assurance/Control | <p>Testing laboratories shall submit a plan for quality assurance and quality control related to activities required by N.J.A.C. 17:30-16.</p> <p>5 pages maximum length.</p> | 10 |
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| SOPs for Inventory Control, Storage, Diversion Prevention | Testing laboratories shall submit a plan for the secure storage of usable cannabis and cannabis items while on premises at the testing laboratory, and procedures for inventory control and diversion prevention. 5 pages maximum length. | 10 |
| SOPs for Recordkeeping | Testing laboratory applicants shall submit a plan for compliance with N.J.A.C. 17:30-16.7. 5 pages maximum length. | 10 |
| SOPs for Secure Transport of Cannabis | Testing laboratory applicants shall submit a plan for the secure transport of samples from licensed cannabis businesses to the testing laboratory. 5 pages maximum length. | 10 |
| SOPs for Sampling and Testing of Cannabis | Testing laboratory applicants shall submit a plan for compliance with N.J.A.C. 17:30-16.2, N.J.A.C. 17:30-16.3, N.J.A.C. 17:30-16.4, and N.J.A.C. 17:30-16.5 | 10 |
| SOPs for Reporting of Test Results for Cannabis | Testing laboratory applicants shall submit a plan for compliance with N.J.A.C. 17:30-16.6. 5 pages maximum length. | 10 |
| ISO 17025 Certification | Testing Laboratory applicants shall submit evidence of ISO 17025 certification from an accreditation body that requires conformance by the testing laboratory to the International Organization for Standardization (ISO) and the International Electrotechnical Commission (IEC) general requirements for the competence of testing and calibration laboratories (ISO/IEC 17025 standards), as they may be updated or revised, in order to ensure equipment is routinely inspected, calibrated, and maintained. | 20 |
| Score required for approval: | | 200 points |